

# ASIFMA Conference 2019 The Future State: Cost Efficiency, New Technologies, and Operational Challenges

### 2-3 April 2019, Hong Kong

### **Sponsorship Proposal**

Sponsorship Packages*	Rate (HKD)	Rate (HKD)
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CONFERENCE		
Lead	250,000	333,000
Gold	70,000	93,000
Silver	35,000	46,500
WORKSHOPS and LEARNING LABS for Lead, Gold and Silver Sponsors only!		
Sponsored Workshop	50,000	66,500
Sponsored Learning Lab	35,000	46,500
NETWORKING		
Cocktail (per day)	120,000	160,000
Exhibitor	55,000	73,000
Lunch	35,000	46,500
Coffee Break	35,000	46,500
MARKETING		
Delegate Bags	55,000	73,000
Hand-drawn Visual Summaries	55,000	73,000
WiFi	35,000	46,500
Charging Station	35,000	46,500
Pens	35,000	46,500
Website e-Banner	23,000	30,500
On-site Banners	23,000	30,500
Bag Inserts	17,500	23,000
Material Distribution via Shared Tables	11,500	15,000
e-Material Distribution via Email Reminders to Registrants	11,500	15,000
e-Material Distribution via Event Website and Post-Event Email	11,500	15,000

\*Lead, Gold and Silver Sponsors can enjoy any additional Networking and Marketing packages at a 25% discount!

<sup>\*</sup>The sponsorship details are subject to change at the discretion of ASIFMA throughout the conference program planning and evolvement.

### **CONFERENCE Sponsorship Packages**

### **LEAD** (max 2 allocations) — HKD250,000 for Members / HKD333,000 for Non-Members

- At least 2 preferential speaking slots (sole speaking session, on panel and/or roundtable, subject to mutual agreement with ASIFMA)
- Hosting of 1 sponsored Workshop (about 45 minutes inviting your preferred speakers) or 1 sponsored Learning Lab (about 15 minutes Ted Talk styled), on a topic subject to mutual agreement with ASFIMA
- 20 full conference delegate passes for staff and/or qualified guests
- Highest level of logo placement in all event publicity materials
- Prominent and highest level of logo placement on conference backdrop(s) onsite (only displaying logos of Lead, Gold and Silver Sponsors in the category of sponsors)
- 1 booth in a designated area on Day 1 and Day 2 throughout conference (managed and set up by Lead Sponsor with priority to choose the booth location than other exhibitors.)
- Display of 4 Lead Sponsor's banners at designated areas (two inside the main conference room, two at the reception/F&B area)
- Distribution of 2 Lead Sponsor's material and/or giveaway for all attendees via delegate bags (material and/or giveaway to be provided by Lead Sponsor)
- Distribution of 2 Lead Sponsor's e-Materials via event website
- Company website linking and company profile on event website

#### **GOLD** (multiple allocations) – HKD70,000 for Members / HKD93,000 for Non-Members

- At least 1 guaranteed speaking slot (on panel or roundtable, subject to mutual agreement with ASIFMA)
- 5 full conference delegate passes for staff and/or qualified guests
- High level of logo placement in all event publicity materials
- Prominent and high level of logo placement on conference backdrop(s) onsite (only displaying logos of Lead, Gold and Silver Sponsors in the category of sponsors)
- Distribution of 1 Gold Sponsor's material or giveaway on a table shared with other supporting organizations (material or giveaway to be provided by Gold Sponsor)
- Distribution of 1 Gold Sponsor's e-material via event website (e-material of other supporting organizations may also be distributed via the same event website)
- Company website linking and company profile on event website

### SILVER (multiple allocations) – HKD35,000 for Members / HKD46,500 for Non-Members

- Preference of 1 speaking slot may be considered with priority subject to availability (on panel or roundtable, at the discretion of ASIFMA)
- 2 full conference delegate passes for staff and/or qualified guests
- Logo placement in all event publicity materials
- Logo placement on conference backdrop(s) onsite (only displaying logos of Lead, Gold and Silver Sponsors in the category of sponsors)
- Distribution of 1 Silver Sponsor's e-material via event website (e-material of other supporting organizations may also be distributed via the same event website)
- Company website linking and company profile on event website



Additional Sponsored Workshops and Learning Labs Opportunities for Lead, Gold and Silver Sponsors Only!

## <u>SPONSORED WORKSHOP (max 3 allocations)</u> — HKD50,000 for Members / HKD66,500 for Non-Members

- Hosting of 1 sponsored Workshop (about 45 minutes inviting your preferred speakers), on a preferred topic subject to mutual agreement with ASFIMA
- Complimentary admission for all confirmed speakers

## <u>SPONSORED LEARNING LAB (max 3 allocations)</u> — HKD35,000 for Members / HKD46,500 for Non-Members

• 1 sponsored Learning Lab (about 15 minutes Ted Talk styled), on a preferred topic subject to mutual agreement with ASFIMA



### **NETWORKING Sponsorship Packages**

### Cocktail (1 allocation per day) - HKD120,000 for Members / HKD160,000 for Non-Members

- Networking cocktail event for conference participants following the conference (inclusive of drinks and snacks)
- 1 keynote speaking slot at the cocktail
- 20 cocktail passes for staff and/or qualified guests
- Preference of 1 speaking slot at the conference may be considered with priority subject to availability (on panel or roundtable, at the discretion of ASIFMA)
- 5 full conference delegate passes for staff and/or qualified guests
- Logo placement and acknowledgment in all cocktail-related publicity materials
- Company website linking and company profile on event website

### Exhibitor (max 8 allocations) – HKD55,000 for Members / HKD73,000 for Non-Members

- 1 booth in a designated area on Day 1 and Day 2 throughout conference (set up and managed by Sponsor, booth location determined at ASIFMA's discretion)
- 2 full conference delegate passes for staff and/or qualified guests
- 1 full conference delegate pass for staff to manage the booth
- Company website linking or company profile on event website

#### **Lunch** (max 2 allocations) – HKD35,000 for Members / HKD46,500 for Non-Members

- Acknowledgement of the lunch sponsorship on the program for Day 1 and Day 2
- Display of 1 Sponsor's multimedia material (video, slideshow or graphic) for 20 minutes during the lunch breaks via the projection screen(s) inside the main conference room
- Opportunity to place 2 easy-pull-up-banners of your organization near the buffet tables during the lunch breaks
- Distribution of 2 Sponsor's material and/or giveaway on a couple of buffet tables during the lunch break (material and/or giveaway to be provided by Sponsor)
- Company website linking or company profile on event website

#### **Coffee Breaks** (max 2 allocations) – HKD35,000 for Members / HKD46,500 for Non-Members

- Acknowledgement of the coffee breaks sponsorship on the program for Day 1 and Day 2
- Display of 1 Sponsor's multimedia material (video, slideshow or graphic) for 10 minutes during each of the coffee break sessions via the projection screen(s) inside the main conference room
- Opportunity to place 2 easy-pull-up-banners of your organization near the buffet tables during the coffee breaks
- Distribution of 2 Sponsor's material and/or giveaway on a couple of buffet tables during the coffee breaks (material and/or giveaway to be provided by Sponsor)
- Company website linking or company profile on event website



### **MARKETING Sponsorship Packages**

### **Delegate Bags** (1 allocation) – HKD55,000 for Members / HKD73,000 for Non-Members

- Delegate bags with logo placement for all conference attendees (co-branded only with ASIFMA)
- Distribution of 1 Sponsor's material or giveaway for all attendees via delegate bags (material and/or giveaway to be provided by Sponsor)
- Company website linking or company profile on event website

# <u>Hand-drawn Visual Summaries (1 allocation) – HKD55,000 for Members / HKD73,000 for Non-Members</u>

- Prominent and highest level of logo placement on the graphics which are being handdrawn by an artist summarizing the speakers' dialogues during the conference on Day 1 and Day 2 (co-branded only with ASIFMA)
- Ownership of the original Hand-drawn Visual Summaries after the conference
- Co-ownership with ASIFMA of the e-copy of the Hand-drawn Visual Summaries
- Distribution of 1 Sponsor's material or giveaway on tables next to the Hand-drawn Visual Summaries (material or giveaway to be provided by Sponsor)
- 2 full conference delegate passes for staff and/or qualified guest
- Company website linking or company profile on event website

### WiFi (1 allocation) – HKD35,000 for Members / HKD46,500 for Non-Members

- Logo placement on WiFi signage and WiFi password cards for conference attendees (cobranded only with ASIFMA)
- Distribution of 1 Sponsor's material or giveaway on tables shared with other supporting organizations (material or giveaway to be provided by Sponsor)
- Company website linking or company profile on event website

### Charging Station (1 allocation) – HKD35,000 for Members / HKD46,500 for Non-Members

- Charging station for mobile phones / ipads / laptops for conference attendees with logo placement (co-branded only with ASIFMA)
- Distribution of 1 Sponsor's material or giveaway on tables shared with other supporting organizations (material or giveaway to be provided by Sponsor)
- Company website linking or company profile on event website

### Pens (1 allocation) – HKD35,000 for Members / HKD46,500 for Non-Members

- Pens with logo placement for all conference attendees (co-branded only with ASIFMA)
- Distribution of 1 Sponsor's material or giveaway on tables shared with other supporting organizations (material or giveaway to be provided by Sponsor)
- Company website linking or company profile on event website



### MARKETING Sponsorship Packages (Con't)

### Website e-Banner (max 3 allocations) – HKD23,000 for Members / HKD30,500 for Non-Members

- Opportunity to place 1 e-banner of your organization on the conference website (high level of placement and in rotating style with e-banners of the conference and other Website e-Banner Sponsors)
- Company website linking or company profile on event website

#### On-site Banners (max 6 allocations) – HKD23,000 for Members / HKD30,500 for Non-Members

- Opportunity to place 2 easy-pull-up-banners of your organization at the conference venue (one inside the main conference room, one in the foyer area)
- Distribution of 1 Sponsor's material or giveaway on tables shared with other supporting organizations (material or giveaway to be provided by Sponsor)
- Company website linking or company profile on event website

### <u>Bag Inserts</u> (max 6 allocations) – HKD17,500 for Members / HKD23,000 for Non-Members

- Distribution of 1 Sponsor's material or giveaway for all attendees via delegate bags (material and/or giveaway to be provided by Sponsor)
- Company website linking or company profile on event website

### <u>Material Distribution via Shared Tables (max 6 allocations) – HKD11,500 for Members / HKD15,000 for Non-Members</u>

- Distribution of 1 Sponsor's material or giveaway on tables shared with other supporting organizations (material or giveaway to be provided by Sponsor)
- Company website linking or company profile on event website

## <u>e-Material Distribution via Email Reminders to Registrants (max 6 allocations) – HKD11,500 for Members / HKD15,000 for Non-Members</u>

- Distribution of 1 item of sponsor's e-material via at least two email reminders to conference registrants (e-materials of other organizations may also be distributed via the same email reminders)
- Company website linking or company profile on event website

### <u>e-Material Distribution via Event Website and Post-Event Email (max 6 allocations) –</u> HKD11,500 for Members / HKD15,000 for Non-Members

- Distribution of 1 item of sponsor's e-material via event website and post-event email (e-materials of other organizations may also be distributed via the same event website and post-event email)
- Company website linking or company profile on event website



### **ENDORSEMENT Opportunities**

### Branding as an Endorser of the Event for Non-Commercial Industry/Trade Associations Only (multiple allocations available)

- 1 full conference delegate pass for staff or qualified guest
- Purchase conference delegate passes at a discounted Member price
- Logo placement in selected event publicity materials
- Company website linking and company profile on event website
- Endorser will promote the event from two to three months prior to the event, by mass email distribution of the event invitation; sending reminders to the Endorser's members, clients and/or guests; posting the event information on the Endorser's website, newsletters and/or social media.

#### **Important Notes:**

- All sponsorship opportunities will be allocated on the basis of first come and confirmed, first served. If you require time for your internal approval process, ASIFMA can reserve the package(s) for you for a maximum of 1 week.
- The sponsorship rates may be subject to change throughout the conference planning and execution, and mutual agreement will be required.
- Interested parties should contact Michelle Cheung at <a href="mailto:mcheung@asifma.org">mcheung@asifma.org</a> or +852-2531-6531. We appreciate your support and look forward to collaborating with you at the event.

